

Product Guide

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buzzmarketing.ca

Does your business deserve more?

Whether that's more leads, more awareness, more followers or even just more visual impact - its our mission to deliver that. To get that done, we staff the best people in marketing, design, and business development. Our team comes with technical expertise and are passionate about what we do. Together, we make the digital marketing magic happen.

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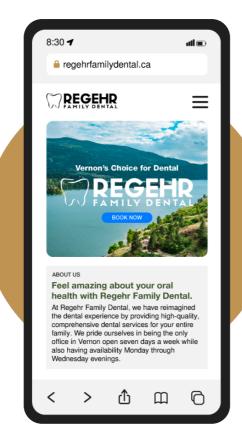
WEBSITE DESIGN

Attract more customers with a new website

Turn-key website solutions. <u>Tailored to your</u> business.

You only have seconds to make a first impression.

It only takes a fraction of a second for website visitors to form an opinion about your business and it's important to make sure it is a good one. Harness the power of a new website to impress prospects and turn them into new customers.



Website Design Pricing Packages

Two-Page Website

Homepage and Contact
 Designed with Mobile in Mind
 Professionally Written Content
 Optimized for Search Engines

Five-Page Website

Everything from Two-Page Website +
 Your choice of 3 Additional Pages (See Add-Ons)
 Post-launch Support
 6 Months Free Hosting

Starting at:
\$4300

Three-Page Website

- → Your Choice of 1 Additional Page (See Below)
- Post-launch Support



Optional Add-Ons

- Additional Pages: \$600/ea
 About/Services/Products/Gallery/Blog.
- Repeatable Page: \$400/ea
 Cloned designs for services/products
 Great for SEO and lead gen.
- Business Photography: See Page 22
 Forget stock photos. Enhance your site using real photos of your business throughout.
- eCommerce: See Page 06
 Generate online sales and take orders or appointments through your website.

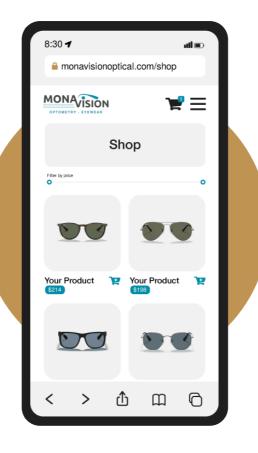
ECOMMERCE WEBSITES

Sell to your customers wherever they are

Turn-key eCommerce website solutions. Tailored to your business.

eCommerce should be a vital part of any business strategy.

We offer a range of WooCommerce and Shopify eCommerce website solutions for every budget. Our team will help you decide how best to create your eCommerce website so that it reflects your business goals with features designed specifically to drive customers towards purchasing decisions.



eCommerce Website Pricing Packages

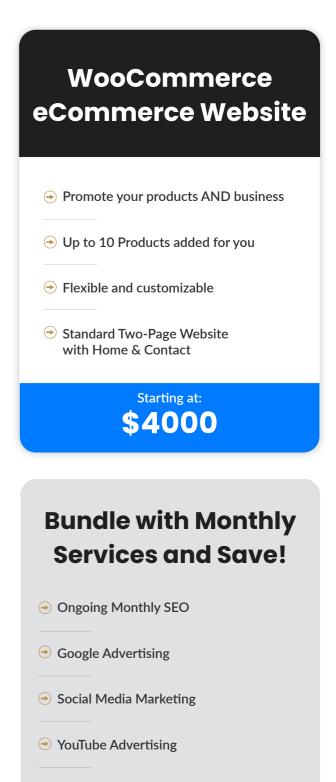
Shopify eCommerce Website

- → Purely Product-focused Experience
- → Up to 10 Products added for you
- → Simple to self-maintain
- ⇒ Shopify's monthly platform costs

Starting at:

Optional Add-Ons

- Additional Pages: \$600/ea
 About/Services/Products/Gallery/Blog.
 Additional Products: \$300/ea
 Have Buzz fill out more of your catalog with multiple
- product photos and SEO friendly descriptions.
 Product Photography: See Page 22
- High-quality product photographs to promote your business or to use in online advertising.
- Training & Support: \$1200
 10 Hours of instructional sessions on how to manage and operate your new eCommerce website.



→ Social Media Management

Google Ads Pricing Packages

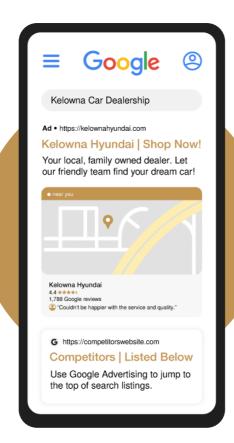
GOOGLE ADS

Capture more customers with Google Ads

Turn-key online advertising on Google. Tailored for your industry.

New inbound customers are searching for your business.

Utilize Google Search, Display Advertising, and Remarketing campaigns to attract your target audience and drive traffic to your offers. We have Google Ads packages designed to fit any budget or type of business.



Account Set−up Campaign Strategy and Build Keyword Research

Professional Copywriting

✤ Search, Display and/or Remarketing

\$600 (One-time)

*Direct Ad Spend Not Included. Monthly Management Fees are calculated as a flate rate + 20% commission of your monthly ad spend. Campaign diversity and coverage dependant are on ad spend.

Optional Add-Ons

- Google Business Listing Setup: \$500/ea
 Cloned designs for services/products
 Great for SEO and lead gen.
- Dynamic Catalog Advertising: \$200/mo
 Populate Ad Headlines and Destination
 URLs based on your sitemap.
- Google Shopping Campaign: \$300/mo
 Selling online? Place your products within Google's shopping network.
- Lead Generation Landing Pages: \$700/ea
 Drive traffic to specialized pages
 designed to improve conversions.



- → Monthly Reporting and Reviews
- → Bid Strategy Optimization
- → Keyword Testing & Exclusions
- → 'Quality Match Score' Improvements



Bundle with Monthly Services and Save!

Ongoing Monthly SEO

- → Social Media Marketing
- YouTube Advertising
- → Social Media Management

Local Service Ads Pricing Packages

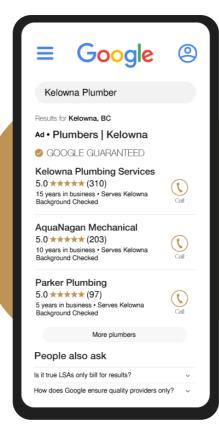
LOCAL SERVICE ADS

Generate more phone calls with LSAs

Only pay when you get leads. Limited industry availability.

Connect with customers booking local jobs that you offer.

In certain industries, Local Service Ads help you connect with people who search on Google for the services you offer. Your ads will show up for customers in your area, and you only pay if a customer contacts you directly through the ad.



Account Set-up

Background Check Assistance
→ 'Google Guaranteed' Provider Status
→ Full Service Profile Created
➡ Fine Tuned for Budget and Geography
\$600 (Ope-time)

*Direct Ad Spend Not Included. LSA costs are likely to vary month-to-month but are set with a target budget in mind. Your monthly bill will be the cost of all calls generated + a 20% management fee.

Optional Add-Ons

- Google Business Listing Setup: \$500/ea
 Cloned designs for services/products
 Great for SEO and lead gen.
- Dynamic Catalog Advertising: \$200/mo
 Populate Ad Headlines and Destination
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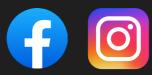
Monthly Management

- → Lead Vetting & Disputing
- → Bid Strategy Management
- → Minimizing Cost-Per-Lead
- → Service Profile Edits Ad Hoc



LSAs pair perfectly with these services:

- Ongoing Monthly SEO
- Social Media Marketing
- YouTube Advertising
- → Social Media Management



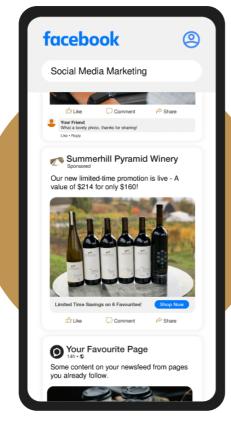
SOCIAL MEDIA MARKETING

Grow your business with social media marketing

Turn-key social media marketing on Facebook, Instagram & LinkedIn.

Get more leads, sales and profits with social media marketing.

Reach your target market with Facebook, Instagram and LinkedIn marketing. We have the experience & proven strategies that will take your social marketing campaigns to the next level and deliver results. Let's work together and see what we can do.



Social Media Marketing Pricing Packages

Account Set-up

Strategy & Objective Research Document
→ Page Access & Conversion Goal Set-up
Detailed Targeting/Audience Research
Ad Copywriting & Design
\$600

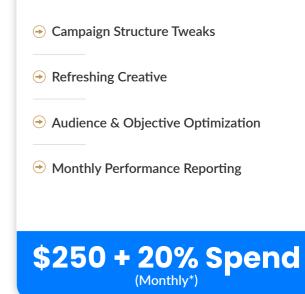
*Direct Ad Spend Not Included. Monthly Management Fees are calculated as a flate rate + 20% commission of your monthly ad spend. Campaign diversity and coverage dependant are on ad spend.

Optional Add-Ons

(One-time)

- Social Account Creation: \$200/ea
 Expand the scope of your advertising by aiming for new objectives.
- Dynamic Catalog Advertising: \$200/mo
 Carousels using Images and Destination
 URLs based on your sitemap.
- Product Photography/Video: See Page 22
 Improve online sales conversions with high quality product-specific media.
- Lead Generation Landing Pages: \$700/ea
 Drive traffic to specialized pages designed to improve conversions.

Monthly Management



Bundle with Monthly Services and Save!

Ongoing Monthly SEO

Facebook Advertising

- Social Media Marketing
- YouTube Advertising

SEO Pricing Packages

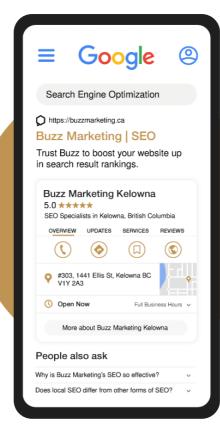
SEARCH ENGINE OPTIMIZATION

Get more website traffic & inbound sales

Turn-key Search Engine Optimization. Tailored for your industry.

Get your website ranking higher & more visible to prospective customers.

Google is constantly updating its search algorithm, which means you need to keep them happy by consistently optimizing your website. As a result our SEO packages utilize a combination of advanced keyword research, on-site seo, link building and blogging to move your website up in the rankings and position it for success.



Back-of-site Structure SEO

- Schema Markup and Keyword Research Intensive Competitor Research Professional SERP Copywriting
- ➡ Image, Page & Metadata Tagging



Optional Add-Ons

- → Google Business Listing Setup: Cloned designs for services/products Great for SEO and lead gen.
- → Review Capture Campaign: \$300/mo A campaign to secure more reviews on your Google profile, boosting your SEO.

\$500/ea

- Additional Blog Writing: \$200/ea Have us create additional monthly blogs, fast-tracking your results.
- Google Business Listing Management: **\$300/mo** Maintaining and posting updates to your Google Business Listing to improve search visibility.

Monthly **Ongoing SEO**

- Everything in Back-of-site Structure SEO +
- Ongoing Link Building + Social Submissions
- Content Creation + Internal Linking
- Monthly Blog Writing (1)



Bundle with Monthly Services and Save!

- Google Advertising
- Social Media Marketing
- YouTube Advertising
- Social Media Management



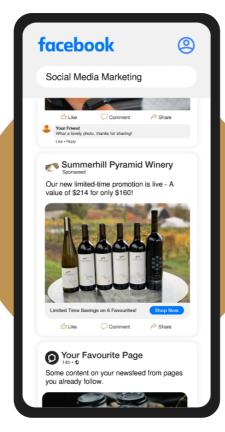
SOCIAL MEDIA MANAGEMENT

Create engaging content that builds your brand

Social media strategies that engage with customers and gain their confidence.

Creating customized content is the key to engaging customers online.

To engage with your target demographic, you need content that looks and feels like it is coming from the business. This custom-generated material should speak to what's happening within their world as well in current events or pop culture so they know its not just another marketing campaign but actually connects on a deeper level.



Social Media Management Pricing Packages

Content Generation Package

- → In-studio content creation
- ightarrow On location content creation
- → Professional editing
- ➔ 7 Reels, 7 Graphic/Photo posts

Starting at: CA \$1500/ea

Optional Add-Ons

- Increased Frequency (+2x): +\$700/mo
 For more engagement and growth, increase content generation and posting to 5 times weekly.
- Increased Frequency (+4x): +\$1300/mo
 For maximum engagement and growth, increase
 content generation and posting to 7 times weekly.
- Review Solicitation Software: \$250/mo
 Tools to secure more reviews on your Social profiles
- Persona and market research: \$1200
 Ensure any and all marketing efforts are speaking to your brand's correct audience with 3 detailed personas.



- Everything from Content Generation +
- Scheduling/Posting to all platforms (3x weekly)
- → Active comment moderation & replies
- ➡ Boosting top performing posts each month



Bundle with Monthly Services and Save!

- Ongoing Monthly SEO
- Google Advertising
- Social Media Marketing
- YouTube Advertising
- Social Media Management

YouTube Advertisin

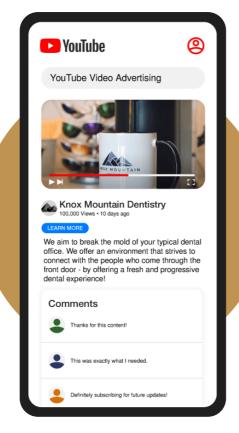
YOUTUBE ADVERTISING

Grow your brand with YouTube advertising

Turn-key video advertising on YouTube. Tailored for your industry.

YouTube advertising is a powerful tool to grow your business.

YouTube has become the secondlargest search engine in the world, which makes it an excellent platform for businesses looking to increase brand awareness, lead generation, and sales.



Account Set-up

- → Setting Skippable vs Non-skippable
- → Setting Placements (Pre-roll & Mid-roll)
- Setting up Audiences & Geo-Targeting
- ➡ Full Length and/or 6 Second Bumpers

\$300 (One-time)

*Direct Ad Spend Not Included. Monthly Management Fees are calculated as a flate rate + 20% commission of your monthly ad spend. Campaign diversity and coverage dependant are on ad spend.

Optional Add-Ons

 Video Production: See Page 22
 Professional filming and editing of a commercial (or series of commercials) for your business

 Video Editing: See Page 22
 Already have footage? Have your video edited with voiceovers, titling, graphics and more

- Additional Video Campaigns: \$200/ea
 Expand the scope of your advertising with multiple videos running simultaneously.
- Lead Generation Landing Pages: \$700
 Drive traffic to specialized pages designed to improve conversions.

g Pricing Packages
Monthly Management
→ Everything in Video Views Awareness +
Bumper Ads
Discovery YouTube Search Ads
Display/Non-Video Ad Overlays
\$150 + 20% Spend (Monthly*)

Bundle with Monthly Services and Save!

Ongoing Monthly SEO

- Google Advertising
- Social Media Marketing
- Social Media Management

GRAPHIC DESIGN & BRANDING

Attract more customers with pro branding & graphic design

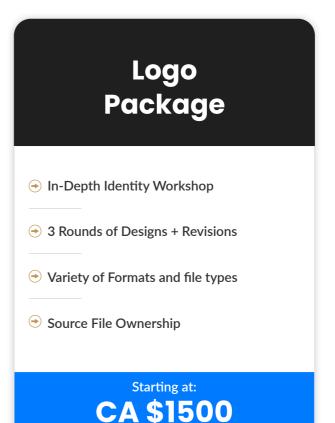
On-demand graphic design services. Tailored for your business.

Your brand is your story and we can help you tell it.

We create professional logos, brand guides, business cards and much more that precisely articulate your company's mission, vision and values. Whether you're looking for a complete branding package or just want to freshen up your old logo, our skilled graphic designers are here and ready to help.



Graphic Design & Branding Pricing Packages



Optional Add-Ons

- Graphic Design Hours: \$135/hr
 Need brochures, business cards, billboards
 or anything looking beautiful? We can help!
 - Persona & Market Research: \$1200 Ensure future marketing efforts are speaking to your brand's correct audience with 3 detailed personas.

Brand Board: \$500
 An at-a-glance brand guide with font rules, colour rules,

and branding examples for your future design partners.

Business Photography: See Page 22
 Make your future projects come to life with
 real world images of your brand in action.

Branding Package

- Everything included in Logo Package +
- ➔ Brand Standards Guide
- Customer Persona Package
- → Marketing Research Package

Starting at: CA \$3500

Use Professional Graphics in These Services

- Website Design
- Ongoing Monthly SEO
- Google Advertising
- Social Media Marketing
- YouTube Advertising
- Social Media Management

PHOTOGRAPHY & VIDEO

Impress more customers with photography & video

Professional photography & video solutions. Tailored for your business.

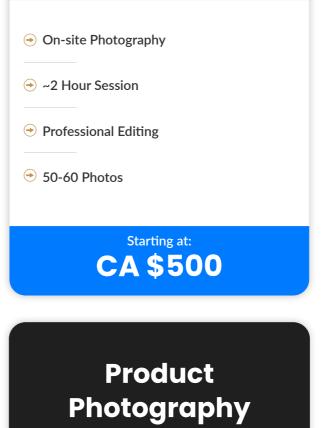
Show your business in the way you want to be seen

Providing your audience with an authentic visual experience of your business will put you way ahead of the competition. Choose one of our photography & video services and provide prospects with an inside view of you and your business so they can connect on a more personal level.



Photography & Video Pricing Packages

Business Photography



→ Up to 10 products

➔ Bright, isolated 'Catalog' shots

Stylized, thematic 'Cover' shots

Professional Editing

Starting at: CA \$500

*We offer a variety of additional photography & video services not outlined above, including: group headshots, product commercials, social media content creation and much more. For a full list, visit **www.buzzphotostudio.com**



→ On-site and In-studio filming

→ ~2:30 Run-Time

→ Professional Editing

➡ Graphics and Music Included Royalty-free



Basic Headshot Package

In-studio Photography

→ 30 Minute Session

➔ 1 Digitally Retouched Photo

→ Access to all Unedited Photos



Lets chat about your business goals

Book Your Consultation today!

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